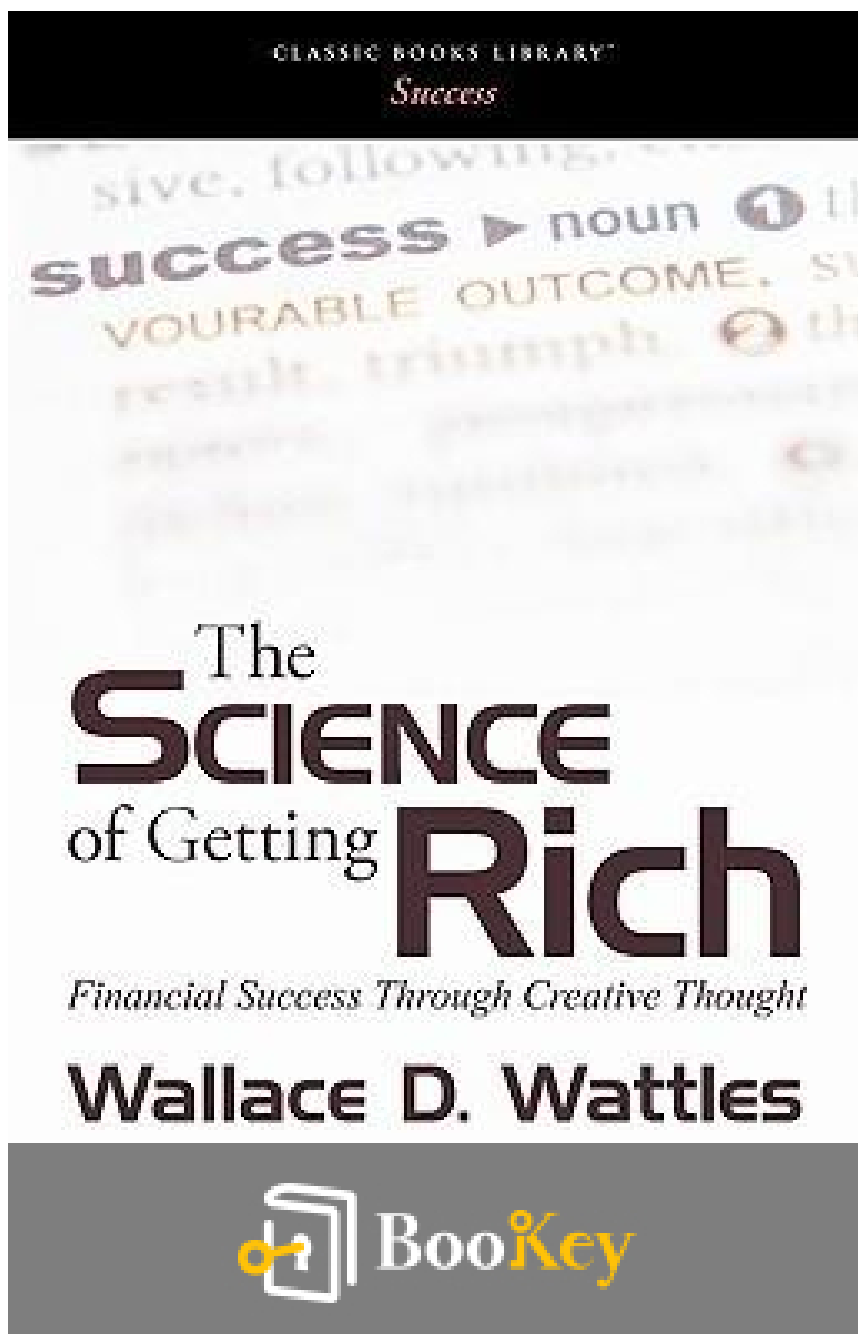


The Science Of Getting Rich PDF (Limited Copy)

Wallace D.Wattles



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The Science Of Getting Rich Summary

"Harnessing Universal Laws for Abundance and Prosperity".

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About the book

In a world where financial success often seems elusive and mystical, "The Science of Getting Rich" by Wallace D. Wattles shines as a beacon of clarity and empowerment. Offering more than just a road map to wealth, this groundbreaking work unfolds a simple yet profound principle: achieving prosperity is not a result of pure luck or competition, but rather an accessible science governed by the thoughts and actions we cultivate. Written with inspirational wisdom, Wattles challenges common assumptions about wealth, urging us to embrace a mindset that aligns with the natural laws of the universe. As readers delve into its pages, they're taken on a transformative journey that reveals how changing one's mindset and practicing creative visualization can unlock a life of abundance. By following the book's practical advice, financial freedom becomes not just a dream, but an achievable reality, inviting every reader to embark on this empowering path towards an enriching, prosperous life.

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About the author

Wallace D. Wattles, an influential figure in the world of New Thought and self-help literature, was an American author born in the late 19th century. Though not much is widely known about his personal life, Wattles' work, including his seminal book "The Science of Getting Rich," has left a lasting legacy. Published in 1910, this book represents a culmination of his deep interests in philosophy, theology, and the science of success. It demonstrates Wattles' innovative vision and belief in the power of thought, outlining principles for attaining wealth and personal achievement through positive thinking and creative visualization. His writings, simple yet profound, have inspired a multitude of entrepreneurs, thinkers, and self-help enthusiasts, earning him a respected place in the history of self-improvement literature.

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Chapter 1 Summary: The Right To Be Rich

The chapter titled "The Right to Be Rich" advocates for the importance of wealth in achieving a complete and successful life. It asserts that poverty, despite any commendations, ultimately restricts an individual's potential for talent and soul development. To fully unfold one's mind, body, and spirit, one requires access to various resources, which are generally attainable only through financial means. Consequently, understanding the science of acquiring wealth is deemed essential.

The desire for a richer and fuller life is presented as a natural aspiration. This longing is portrayed as an inherent part of human nature, reflecting the fundamental human drive to realize potential fully. The chapter argues that the pursuit of wealth is not only natural but also necessary for living a complete life. Wealth provides the means to meet the needs of the body, the mind, and the soul, which are all equally important and interdependent.

For physical well-being, people need nutritious food, suitable clothing, comfortable shelter, and leisure time to relax and rejuvenate. Mental enrichment requires access to books, educational opportunities, travel, and cultural experiences. Similarly, soul development is linked to love and the ability to bestow benefits upon others, highlighting that love is most fully expressed through giving.

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The chapter emphasizes that wealth enables one to contribute positively to others' lives, enhancing happiness as a spouse, parent, citizen, and human being. Without financial resources, these capacities for contribution and expression are limited.

Ultimately, the chapter posits that it is entirely appropriate, even vital, to desire wealth and to focus on learning how to acquire it. Neglecting the pursuit and understanding of how to be wealthy is portrayed as a failure to fulfill one's duty to oneself, society, and a higher power. By maximizing one's potential and resources, individuals can offer greater service and value to humanity, advancing personal and collective life.

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Chapter 2 Summary: There is A Science of Getting Rich

The chapter discusses the concept that acquiring wealth is governed by specific, exact laws, similar to those in the sciences of algebra or arithmetic. Wealth does not depend on one's environment, talents, thriftiness, or choice of business, as evidenced by the fact that people living in the same location and working in the same fields may experience vastly different financial outcomes. Rather, the key to getting rich lies in doing things in a "Certain Way" that aligns with these laws.

The narrative presents several observations to support this argument: Rich and poor coexist in the same environments, indicating that environment alone is not a determinant of wealth. Similarly, individuals with varying degrees of talent, and even those with minimal intellect or strength, have achieved riches, suggesting that natural ability alone does not dictate financial success. Moreover, financial stability is not inherently tied to particular industries or professions because people can become wealthy in any field, as long as they execute their tasks in this Certain Way.

Additionally, the chapter argues that neither initial capital nor choosing the "right" business or environment is necessary to start becoming wealthy. Instead, wealth creation is a cumulative process, starting from wherever one currently stands. By operating in accordance with the established laws and principles—this Certain Way—one can gradually accumulate the required



capital to build wealth, regardless of their initial situation.

In conclusion, the chapter emphasizes that the Science of Getting Rich is accessible to anyone with the awareness and willingness to learn and apply these principles in their activities, regardless of their current circumstances or intrinsic talents. The crux of the method is to begin practicing this Certain Way in one's present location and occupation, as this inevitably leads to success and wealth accumulation.

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Critical Thinking

Key Point: Success in wealth creation stems from doing things in a 'Certain Way.'

Critical Interpretation: Imagine standing at the edge of an expansive, unknown ocean—one where the tides are not trekked casually but navigated with precision. The waters of wealth are available to everyone, yet the voyages differ, not because of the ship's makings or the sailor's innate prowess, but in the way one steers. Recognizing that wealth creation adheres to precise laws just like those governing mathematics or arithmetic empowers you. It eliminates reliance on luck, talent, or circumstances. You become the captain of your financial destiny by mastering and applying these universal principles—the 'Certain Way'—within the confines of your existing environment. The realization that wealth is not solely reserved for the exceptionally brilliant or uniquely talented but is achievable through deliberate action cultivates a sense of optimism, encouraging you to chart a deliberate course towards abundant resources, independent of your starting point.

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Chapter 3 Summary: Is Opportunity Monopolized

The chapter from the book discusses the fundamental idea that opportunity is not monopolized and that no one is inherently kept poor due to a lack of access to wealth or resources. The author emphasizes that while some industries, like the railroad business, might seem inaccessible due to monopolization, emerging industries such as electric railways and, soon, aerial transportation, provide fertile ground for entrepreneurial endeavors. The author encourages individuals to explore these burgeoning fields rather than compete in saturated areas.

For those working in monopolized sectors like the steel industry, the author suggests adopting "a Certain Way" to break free and succeed. This involves intensive cultivation on small plots of land, which can lead to wealth accumulation. The fluctuation in opportunity is tied to the societal stage and current economic demands, with a current emphasis on agriculture and related services.

The text argues that the working class isn't suppressed by the monopolistic entities but rather by their own inaction. By organizing and adopting cooperative models seen in other countries, workers could influence policies in their favor and claim a significant place in the industrial landscape. The text encourages individuals to leverage the immense potential of the formless original substance, described as the inexhaustible source of all

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material, supporting the idea that there is no shortage of wealth or resources.

This One Thing—the original formless substance from which everything is made—is abundant, and humanity's collective wealth is sustained by it. The text posits that poverty results not from a lack of resources but from failing to engage with this substance in a specific, productive manner.

Ultimately, the chapter promotes a philosophy that recognizes the living universe responding creatively to human needs and urges readers to align their actions with this understanding. By doing so, individuals can access the endless possibilities provided by the formless substance, thereby achieving wealth and abundance.

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Chapter 4: The First Principle in The Science of Getting Rich

The chapter of "The First Principle in The Science of Getting Rich" introduces the concept that thought is the fundamental power that shapes the world, creating tangible riches from a formless substance that permeates the universe. It posits that this Original Substance, which is essentially a thinking substance, reacts according to the nature of thoughts impressed upon it. All forms in nature start as thoughts within this substance before taking physical shape. This perspective advocates for the idea that every physical manifestation is a result of a thought form held within this thinking substance.

The text elaborates that nature operates through established lines of development; for example, a thought of an oak tree initiates a process leading to its growth, even if it takes centuries. Similarly, although a thought of a house may not lead to its instant creation, it channels the forces of trade and commerce to eventually build that house. The key is that no thought goes unmanifested; it sets in motion the creation matrix of the universe.

Central to this idea is the notion that humans are thinking centers capable of originating thoughts. Conventionally, humans have used manual labor to alter existing forms. However, the book asserts that by impressing one's thoughts upon the formless substance, individuals have the potential to

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create new forms directly—that man might co-create alongside the formless intelligence of the universe seeking to imitate the "Father," as described in religious terms.

The chapter lays out three fundamental propositions: first, there is one original substance from which everything is made; second, thought within this substance manifests into form; third, humans can create by communicating thoughts to this substance. This theory, as the author claims, is supported by both logic and experience, suggesting that if individuals follow this method, they will inevitably attain wealth.

Ultimately, achieving wealth, according to this text, necessitates not just action, but a specific way of thinking. To act in the desired way, one must first learn to think truthfully, even when appearances suggest otherwise. This means cultivating the ability to perceive health amid disease or abundance amid poverty, requiring a strong will and an unwavering belief in the power of thought to shape reality.

As foundational steps towards acquiring wealth, the chapter insists on internalizing the three propositions and rejecting all contrary beliefs. Readers are advised to avoid environments or literature promoting different ideologies to avoid confusion and doubt. The science of getting rich, as introduced here, begins with an unshakeable faith in this perspective, grounding wealth and success in the power of one's thoughts to materialize



into reality.

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Chapter 5 Summary: Increasing Life

In this chapter, we are introduced to the concept that there is no divine will keeping individuals in poverty. Rather, there exists an Intelligent Substance that is the essence of all life and is governed by a desire to increase and express life. This substance, which is seen as an aspect of God or the Universe, desires to manifest more fully through all beings by constantly striving for growth and expansion. This eternal drive for more life is akin to a seed's natural inclination to sprout and produce more seeds, exemplifying how life inherently seeks to multiply and expand.

The chapter emphasizes that intelligence, like life, is also driven by the necessity for growth. Each thought or piece of knowledge stimulates the pursuit of more thoughts and knowledge, leading individuals to seek greater development and expression. To truly expand oneself, it is essential to acquire more resources and wealth, as having more enables the pursuit of larger life experiences. The desire for riches, therefore, is portrayed not as greed but as a natural manifestation of life's intent to fully express its possibilities.

However, this pursuit of wealth should not be for material pleasures alone, nor solely for intellectual satisfaction or altruistic purposes. True prosperity, the text argues, should encompass a balanced engagement with all aspects of life—physical, mental, and spiritual—fostering holistic growth and

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fulfillment.

The chapter also critiques the mindset of competition, noting that true wealth and progress come from creation rather than competing for existing resources. The narrative suggests that wealth obtained through competition is often unstable and unsatisfying, advocating instead for a mindset of abundance and creation. The text draws examples from history, noting how industrial giants like Rockefeller and Carnegie unconsciously served the greater purpose of industrial organization but are now seen as transitional figures towards a more collaborative, distributive economic era.

Finally, the chapter encourages readers to maintain a vision of limitless abundance, emphasizing that resources are not finite. It reassures them that even if visible resources appear scarce, unseen potentials and opportunities exist within the formless substance that pervades the universe. By focusing on this abundant dimension, individuals can manifest their desires through the power of thought, avoiding fear or anxiety about competition or scarcity, and aligning themselves with the ongoing creation process of life itself.

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Chapter 6 Summary: How Riches Come to You

In the chapter "How Riches Come to You," the fundamental premise is understanding the balance between competitive and creative transactions in acquiring wealth. The author emphasizes that one does not need to engage in ruthless or unfair dealings with others to gain wealth. Instead, the goal is to provide more in use value than the cash value taken during exchanges, enhancing the lives of those one transacts with. This idea is analogous to paying for ideas in a book that may generate substantial wealth, despite the book's materials not equaling the cost of purchase.

An example given involves trading a valuable artwork with an Eskimo for furs, arguing that a fairer exchange would be a gun, valuable and beneficial to his life. This illustrates that transactions should enrich the life of the other party beyond the mere financial value offered.

Rising to the creative plane involves reviewing business interactions to ensure they contribute positively to people's lives. In terms of employment, business owners should structure opportunities for employees to grow and advance, making the workplace not only profitable but also uplifting for those who wish to progress.

The belief is that riches are created through "Thinking Substance," an omnipresent force that responds to desires expressed with unwavering faith.

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For instance, if one desires a sewing machine, maintaining a strong belief that it will arrive will eventually lead to its acquisition through divine orchestration that benefits everyone involved. This perspective ties into the broader spiritual view that God, or Omnipotence, desires to express itself through human aspirations and achievements, enabling individuals to seek abundance confidently.

The chapter also challenges the traditional notion that poverty is part of a divine plan, proposing instead that poverty is a result of limiting beliefs about scarcity. The universe's abundance is available to anyone who aligns their desires with faith and clear vision.

The story of a poor student who struggled with accepting abundant wealth highlights the transformative power of mental imagery and strong belief. Initially asking for modest improvements like a rug and a stove, he came to recognize that higher aspirations could be fulfilled. By envisioning a dream home and acting in accordance with this vision, he progressively converted his desires into reality, signifying the chapter's core message: it's through faith and creative action that one's dreams manifest into tangible wealth and improvements.



Critical Thinking

Key Point: Riches come through the creative plane, not the competitive plane.

Critical Interpretation: Your life can be profoundly inspired by embracing the philosophy that true wealth doesn't stem from outcompeting others or resorting to cutthroat tactics, but rather through uplifting and enriching the lives of those you engage with. Consider every exchange as an opportunity to provide more use value than the cash value you receive. Picture a business interaction where both parties leave richer, not just financially but also in value and fulfillment. By focusing on creativity over competition, you align yourself with the world's inexhaustible abundance, encouraging not only personal enrichment but also contributing towards a compassionate and harmonious world. This creative plane fosters a mindset where success manifests from creating value for others, essentially forming a cycle of perpetual growth and prosperity for all involved.



Chapter 7 Summary: Gratitude

In this chapter, the focus is on the crucial role of gratitude in achieving wealth and prosperity. The author posits that the first step towards becoming rich is to communicate your desires to the Formless Substance, which is a concept representing the creative intelligence of the universe. To effectively convey your wants, it's essential to establish a harmonious relationship with this Formless Intelligence, and the key to this harmony is gratitude.

The author outlines a three-step belief system: first, acknowledging the existence of an Intelligent Substance as the source of all things; second, believing that this Substance provides everything you desire; and third, maintaining a feeling of profound gratitude towards it. A lack of gratitude, the author argues, disconnects individuals from this source and keeps them in poverty despite acting correctly in other areas of life.

Gratitude is portrayed as a powerful force that aligns your mind with the creative energies of the universe. By consistently expressing gratitude, you invite more blessings into your life, as it keeps your mind focused on abundance rather than limitation. The chapter emphasizes the need to avoid competitive thinking, which stems from the belief in a limited supply of resources, and instead adopt a mindset of abundance.

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This chapter references a "Law of Gratitude," likened to the principle of action and reaction, suggesting that expressing gratitude induces a reciprocal effect from the universe. The continuous act of giving thanks is said to keep your desires moving toward you, as illustrated by the example of Jesus's grateful mindset in the Bible.

Beyond attracting future blessings, gratitude also helps maintain a positive outlook on current circumstances. Dwelling on dissatisfaction gives rise to negative mental images, which in turn attract undesirable experiences. Conversely, focusing on the best and expressing thankfulness helps create a reality filled with positivity and potential.

The chapter further links gratitude to the development of faith. A grateful mind expects good things to happen, fostering a belief in positive outcomes. This expectation, cultivated by constant gratitude, strengthens faith—a necessary component for creative wealth accumulation, as will be discussed in subsequent chapters.

Finally, it is recommended to consistently practice gratitude, acknowledging every positive contribution to your progress. This includes appreciating the roles of various societal figures, such as plutocrats and politicians, whose actions have inadvertently created opportunities for personal advancement. Recognizing their role in the larger scheme of things, and understanding their eventual obsolescence in God's plan, fosters harmony with the good in



everything and attracts prosperity.

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Chapter 8: Thinking in the Certain Way

In this chapter, the focus is on the concept of "Thinking in the Certain Way" as a crucial step toward achieving wealth and success. It begins by referencing a story from an earlier chapter about a man who effectively formed a mental image of his desired house, illustrating the power of clear visualization in manifesting one's goals. The core idea is that to influence the universe or the "Thinking Substance" to bring your desires into reality, you must first establish a precise and vivid mental picture of what you want.

The chapter emphasizes that a vague or general desire for wealth or experiences is insufficient; effective visualization requires specificity and clarity. This is likened to sending a coherent message rather than a jumbled assortment of letters. The mental image you cultivate should be as clear and unwavering as a sailor's focus on their destination. You need not resort to elaborate concentration exercises or prayers but must nurture a strong desire that naturally holds your attention. If your yearning for riches isn't compelling enough to drive you to action and overcome complacency, the methods outlined in the book may not yield results.

However, merely visualizing isn't enough; action must be taken with purpose and faith. You must believe unwaveringly that your desires are already yours and live as though they are part of your reality. This practice aligns with a biblical principle: believing in receipt ensures possession.

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Constant gratitude for your envisioned future strengthens faith, ensuring you're not merely imagining but actively participating in its realization. Unlike ritualistic prayers, true faith is evident in consistent work toward your goals.

The chapter concludes by distinguishing the successful from mere dreamers. It's not about sporadic oral petitions; rather, it's an ongoing process of "praying without ceasing"—holding a persistent vision, steadfast faith, and purpose. By living in your mental vision with certainty of its manifestation, and using the imagination constructively, you transform dreams into tangible achievements. This disciplined approach—the proper use of will—forms the basis for turning the imagined into reality, setting apart the scientist's methodical creation from the dreamer's idle fantasy.

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Chapter 9 Summary: How to Use the Will

The chapter from the book offers an insightful perspective on wealth acquisition by advocating a scientific approach rooted in self-discipline rather than exerting control over others. It emphasizes that using willpower to manipulate others, whether by physical or mental means, is unethical because it reduces people to servitude and constitutes a form of robbery. Instead, the method promotes focusing your willpower inward, to guide yourself in thinking and acting correctly to achieve your goals.

Central to this philosophy is the recognition that the universe, or the Formless Substance, is inherently inclined to assist you in manifesting your desires if you align your mental state correctly. This involves forming a clear mental picture of what you want and maintaining that vision with steadfast faith and purpose. By doing so, you create positive impressions on the universe, which then works to bring your desires to fruition.

However, maintaining this faith and focus is crucial. Any doubts or negative thoughts can reverse the progress, as they send signals away from what you want. The chapter underscores the importance of belief, drawing a parallel to Jesus' teachings on the power of faith. It suggests that guarding your beliefs and directing your attention to positive and enriching subjects is vital.

In a broader societal context, the chapter critiques conventional approaches

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to addressing poverty, arguing that studying or lamenting poverty only perpetuates it. Instead, it promotes the idea of wealth creation as a solution, where inspiration replaces charity. By focusing on personal success and demonstrating that wealth is achievable, one can inspire others, especially the poor, to rise from their circumstances not through competition but by creative means.

The chapter concludes by encouraging readers to redirect their thoughts from poverty to wealth and to use willpower to maintain focus on this vision. It argues that only by increasing the number of people who practice this method can poverty be eradicated, emphasizing that individuals who become rich through creation open pathways for others to follow, ultimately transforming societal structures for the better.

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Critical Thinking

Key Point: Focus your willpower inwardly to guide yourself

Critical Interpretation: In your journey to wealth, the pivotal lesson is that true power lies not in exerting control over others but in channeling your willpower inwardly to guide your thoughts and actions. By focusing your energy on self-discipline, you empower yourself to create a vivid mental image of your desires, using this as the compass for your actions. This inward focus not only aligns you swiftly with universal forces eager to assist but also fosters an unwavering faith in your ability to manifest these goals. As you master this approach, you transform from a mere seeker of riches into a beacon of inspiration, illuminating the path for others to achieve financial creation and creatively break free from cycles of poverty.

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Chapter 10 Summary: Further Use of the Will

In the chapter titled "Further Use of the Will," the text emphasizes the importance of maintaining a positive and focused mindset to achieve wealth and success. Readers are urged to avoid dwelling on past financial difficulties or the hardships of their early lives, as doing so aligns them mentally with poverty, hindering their progress. The chapter encourages putting poverty aside completely and focusing on wealth as the world evolves toward prosperity.

Background context is added here: The text draws from the broader philosophy of manifesting wealth through positive thinking and creative visualization. This philosophy posits that the universe is formed from a thinking substance and that thoughts can influence this substance to manifest one's desires. This concept is rooted in the idea that embracing a creative mindset, as opposed to a competitive one, will lead to personal and collective prosperity.

The author advises against engaging with pessimistic or apocalyptic literature that predicts the downfall of the world, suggesting instead a focus on the world's gradual improvement. The text emphasizes that readers should think and speak of the poor as transitioning toward wealth. This shift in perception aims to inspire those in poverty to seek ways of achieving abundance.



Moreover, it is suggested that true greatness and spiritual fulfillment stem from the creative pursuit of wealth, rather than competition. Health, moral, and spiritual development are said to be attainable when one is free from financial worries, as wealth provides the means for a balanced life. The text underlines that achieving wealth allows for domestic happiness, as love and refinement can thrive without the corrupting influence of financial struggle.

The chapter also advises against delving into complex and conflicting theories, whether philosophical or metaphysical, which can create mental confusion and hinder progress. Readers are encouraged to focus solely on the concepts within this text, committing to its principles of creative thought and visualization until they achieve their goals. Only then should they explore other systems.

Finally, the chapter revisits foundational ideas: everything originates from a thinking substance, and thoughts can manifest into reality by impressing upon this formless substance. Success requires transitioning from competitive to creative thinking, maintaining a clear and persistent vision of one's desires, and steadfast belief in one's ability to achieve them. The text concludes by promising that living and acting in "a Certain Way"—with focused intention and creative thought—will lead to the realization of one's goals.



Chapter 11 Summary: Acting in the Certain Way

In this chapter, the intricate relationship between thought and action in acquiring riches is explored. The fundamental concept presented is that thought is the creative power that sets events into motion, bringing about desired outcomes. However, relying solely on thought without corresponding personal action is a common pitfall. The chapter emphasizes that without action, thought alone cannot materialize wealth or success. Instead, there must be a symbiosis between what one envisions and the endeavors put forth.

In the context of this philosophy, "thinking in a Certain Way" refers to forming a vivid mental image of what one desires and holding onto it with purpose and gratitude. The author argues that faith and purpose positively influence the "Formless Substance"—a metaphor for the raw potential from which the universe is constructed—and can set creative processes in motion. This Substance shares the same desire for expansion and creation as humans do, and it is responsive to thought.

Crucially, the chapter clarifies that while thought attracts opportunities, personal action is necessary to seize these opportunities when they manifest. This means actively engaging with the present moment and environment to prepare for receiving what is desired. The reader is cautioned against inaction, passivity, or reliance on mysterious or occult efforts to achieve



results.

Acting in the present, with a full focus on current circumstances, aligns one's personal sphere with the opportunity. The narrative urges people to concentrate on doing what they can with what they have, rather than waiting for ideal conditions or succumbing to daydreams without tangible effort. The past is irrelevant to current action, and so is the future until it arrives. Therefore, current actions should be performed with full mental engagement.

In practical terms, individuals are encouraged to see their current employment or activities as stepping stones towards their aspirations. If they find themselves in an unsatisfactory job, they are advised to hold onto a vision of their desired role and act effectively within their current situation, trusting that the desired changes will manifest.

The chapter concludes by reiterating the central thesis: there exists a thinking substance enlivening the universe, and through deliberate, faith-filled thought, humans can influence this substance to create their desired reality. However, this power of thought must be complemented with immediate, purposeful action in one's current environment to truly receive the benefits.

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Chapter 12: Efficient Action

This chapter focuses on the importance of efficient action as a key principle for achieving success and wealth. It emphasizes that to advance in life, one must consistently exceed the expectations of their current position. Progress in the world relies on those who not only meet but surpass their roles, helping society, government, commerce, and industry evolve. When individuals fail to fill their places, they hinder progress and may even cause social regression.

The chapter draws a parallel between social and biological evolution. In nature, new species develop when an organism possesses more life than can be expressed on its current level, prompting the development of higher functions. Similarly, personal growth and wealth accumulation require that each person do more than what is expected of them in their present position.

Success is built daily; each day is either a success or a failure. Failing to complete a task can lead to unforeseen consequences, hindering progress and delaying opportunities. Every act, whether successful or not, affects the journey toward one's goals. Efficiency, rather than quantity, of actions is the foundation of success. Acts should be executed with power and purpose, as aligning one's actions with mental intentions is crucial for effective progress.

The chapter advises against overworking or rushing, as this can lead to



inefficiency. Instead, each act should be executed efficiently with the full power of faith and purpose. Successful action builds upon itself, creating momentum and attracting more opportunities and resources.

The key is to mentally envision the desired outcome and work toward it

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Chapter 13 Summary: Getting into the Right Business

The process of achieving success in business is deeply intertwined with possessing and effectively using the right mental faculties. While having well-developed abilities relevant to your field is crucial, merely possessing talent does not guarantee financial success. For instance, talented musicians or adept craftsmen may remain poor if they don't apply their skills in the right way.

Your mental faculties act as tools essential for your work and eventual wealth. To maximize success, you should engage in a business that aligns with your strongest abilities, naturally suited to your inclinations. However, this doesn't mean you are confined to your innate talents. You can cultivate new talents, developing them as you progress in your career, provided there is a genuine desire to improve.

Intrinsic motivation is crucial; doing what you love not only brings satisfaction but also indicates an inherent power within you to achieve excellence in that field. The desire for an activity is proof that you have the potential to excel—it's the power to play music or invent gadgets seeking expression and development.

While it's advantageous to work in a field where your talents are well-honed, prioritizing work that you are passionately drawn to will lead to

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a more fulfilling and satisfactory experience. This approach underscores the importance of following your desires, as they are signposts pointing toward untapped potential within you.

It's acknowledged that sometimes circumstances necessitate working in environments not aligned with your passions, particularly due to past mistakes. However, even these situations can be seen as stepping stones towards your ultimate goal—provided you maintain a positive outlook and recognize them as temporary.

Switching to a more suitable field or environment should generally be pursued gradually, through growth, unless a clear and deliberate opportunity presents itself. Such a decision should be carefully considered to avoid acting out of haste or fear. Patience and unwavering faith, rooted in the belief that there is abundance and opportunity for all, should guide decision-making.

The key to successful transitions and growth in the business realm lies in deep gratitude, mindfulness of your vision, and a steady pace. Daily actions should be performed to the best of your ability, without the pressures of haste or fear, rooted in creativity rather than competition.

Maintaining a grateful mindset helps align your intentions with the universal mind, thereby reducing mistakes caused by fear or lack of clarity. Acting too

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quickly or out of fear shifts focus from creating to merely competing, which is counterproductive. By steady cultivation of gratitude, faith, and purpose, opportunities for growth and success will naturally present themselves, and you will be better equipped to take advantage of them without unnecessary haste.

Key Points	Details
Success in Business	It requires engaging the right mental faculties and effective use of abilities beyond mere talent.
Importance of Mental Faculties	These faculties are tools critical for career growth and wealth accumulation.
Talent and Field Alignment	Choose business sectors that align with your strongest abilities and natural inclinations.
Cultivating New Talents	You can develop new skills if there's genuine interest to improve and grow.
Intrinsic Motivation	Driven by inner passion, this confirms your potential to achieve excellence.
Passion Over Skill	A fulfilling life and success are better achieved by following what you're passionate about.
Life Circumstances	Sometimes, work is dictated by necessity, but maintaining positivity helps envision better outcomes.
Transition to Suitable Work	Should be gradual and thoughtfully planned, without acting out of fear.
Patience and Faith	Guide transitions and career growth with a focus on abundance and opportunity.



Key Points	Details
Daily Actions and Creativity	Perform them with excellence and envision growth rooted in creativity, avoiding competitive pressures.
Maintaining Gratitude	Aligns thoughts with universal intentions and lessens fear-driven errors.
Avoiding Hasty Actions	Focus on creation over competition, allowing for steady and natural opportunity appearance.

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Chapter 14 Summary: The Impression of Increase

The chapter titled "The Impression of Increase" focuses on the principle that success and personal advancement are fundamentally tied to the desire and perception of growth, which is inherent in all aspects of the universe. This chapter emphasizes the importance of conveying a sense of increase in all personal and professional interactions, regardless of whether one changes their vocation or remains in their current field.

The text suggests that one's daily actions should reflect an intention towards growth, echoing the natural desire for more—be it food, comfort, knowledge, or satisfaction—as seen throughout human history. This desire for increase is portrayed as a universal impulse, referencing a biblical parable to illustrate the idea that those who generate growth maintain wealth, while those who do not move toward dissolution.

To leverage this principle effectively, individuals are encouraged to follow a "Certain Way" that ensures both personal and collective advancement. In practical terms, this means infusing every action, however small, with the thought and intent of increase, ensuring that others perceive you as a source of advancement. This could even apply to something as simple as selling a candy to a child, where the transaction should imply added value beyond its monetary worth.

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Additionally, it is crucial to embrace this mindset genuinely, with unshakable faith in one's path of increase, thereby inspiring confidence and attraction from others. People are naturally drawn to those who seem to enhance their lives. Thus, offering more in value than is received monetarily will naturally attract customers and collaborators, fueled by the universal urge for growth.

The chapter warns against the temptation to seek power over others, highlighting a frequent misstep in both historical and modern contexts where individuals abuse their positions for personal gain at others' expense. This is contrasted with the teaching of Jesus, who denounced the desire for domination and praised seeking the common good.

The pursuit of power and control is described as competitive and counter to the creative mindset. Instead, individuals are urged to focus on mutual benefit and shared growth rather than competing against one another. Aligning with principles such as the "Golden Rule"—desiring for others what you desire for yourself—serves as a guiding ethic in this approach.

In summary, the chapter advises maintaining a focus on growth and benevolence, avoiding power struggles, and ensuring our actions are aligned with mutual advancement. This mindset will not only enrich personal endeavors but also offer unanticipated benefits and opportunities for richer personal and professional fulfillment, paving the way for a more meaningful



and prosperous life.

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Chapter 15 Summary: The Advancing Man

In these chapters, the central theme revolves around the application of the principles of acquiring wealth in various professional fields, emphasizing the universal applicability of these principles. The text suggests that success and wealth can be achieved not merely by the traditionally business-oriented but by professionals such as physicians, teachers, and clergymen as well. The core idea is that anyone who can enhance life for others and make them aware of this enhancement will naturally attract success and wealth.

For medical practitioners, no matter their specific school of thought, the key is to maintain a vision of themselves as successful healers and to work towards this vision with faith and determination. By doing so, they will become exceptionally successful, attracting numerous patients. Similarly, in religion, a clergyman who comprehends and teaches the science of abundant life will gain a large following, as people yearn for spiritual and life guidance that enriches their existence. This demand extends to teachers who inspire students with the purpose and faith of an advancing life, leading to job security and satisfaction.

The principle is that aligned, purposeful action combined with a clear vision leads to inevitable success across all professions, including those of lawyers, dentists, real estate agents, and insurance brokers. This consistent approach is argued to be scientifically sound, akin to fundamental laws such as

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gravity, and positions getting rich as an exact science.

Additionally, the text provides motivation for wage-earners, suggesting that limited opportunities or high living costs should not be seen as barriers to becoming wealthy. Instead, individuals are encouraged to maintain a clear vision of what they wish to achieve while acting with purpose and faith. Advancement comes not to those who merely fulfill their current roles adequately but to those who visualize themselves as more than their current positions and pursues growth with determination.

A critical underlying message is that systemic barriers, whether governmental or economic, can be transcended if individuals adopt the 'Advancing Mindset.' This means operating from a creative, rather than a competitive mindset, realizing that the supply of opportunities is inexhaustible for those living the advancing life. The work does not just propose an ideology but an actionable plan where faith, purpose, and gratitude are paramount, dismissing notions that wealth is finite or that restrictive systems can limit one's potential when operating on the creative plane.

The narrative also cautions against pessimism and emphasizes maintaining speech and thoughts aligned with advancement and success. The story follows a studious approach to maintaining faith, even amidst what may appear as failures, which are reframed as steps towards greater success. It

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illustrates this through an anecdote where an initial business failure leads to a grander opportunity, reinforcing the importance of sustaining purpose and gratitude.

To cultivate this scientific approach to wealth, individuals are advised to immerse themselves in studying this specific philosophy, distancing themselves from discouraging discourse or environments. By concentrating on the principles shared, and avoiding conflicting ideologies, they can better focus on realizing their vision.

Ultimately, the text calls for dedication to the outlined method until mastery is achieved, hinting that the journey requires persistence but promises definite success if pursued with unwavering faith and action.

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